



Top 12 Reasons to Choose Novatia plc

Becta ICT Consultancy Services Framework

1

Novatia is a Becta Framework Veteran

Novatia Education was conceived in 2003 to improve ICT integration with capital builds and has been a Becta-approved consultancy from the outset of the Framework. We're proud to be re-appointed until 2013 because this is an endorsement of our proven track record and professionalism. With more than 40 projects under our belts we know inside and out how to operate the Framework mechanism so it works smoothly for you. Select Novatia and you'll be in very safe hands.

2

Novatia wants what you want

Our raison d'être is to improve children's future by transforming their learning using ICT. That's why "Better ICT. Better Learning. Better Futures." is our maxim and why our team blends the very best talent in the shape of career educationalists and IT industry professionals who are committed to making this happen. We work hard to understand your visionary learning aspirations and translate these into strategies and specifications which help you to buy the best possible ICT service for the available funding.

3

Novatia knows the way

You'd expect us to learn from our experiences and we have. Novatia Routemaps capture our methodology for integrating ICT delivery with refurbishment and rebuild programmes. Not only do we de-mystify and guide you through a complex process, you'll know we're not reinventing the wheel or cutting corners. Far from being rigid, the Routemaps blueprint the essentials whilst releasing us to innovate and craft your individual requirements.

4

Novatia is a dab hand at scoping

Our experience of Capital Build projects including Academies and One School Pathfinders to full BSF programmes means that we can guarantee the accuracy of our scope. We know precisely the effort and people needed to avoid the common (and less common) pitfalls and deliver your project to the highest standards. Because we don't underbid to win business Novatia may not always look the cheapest on paper, but we'll deliver true value for money because we get the scope and quality just right from the start, saving you from surprise fees and disappointment later on.

5

Novatia is self-contained

Our Educational, Technical and Procurement consultants are all Novatia employees. We're a single supplier, not a consortium or sub-contractor vehicle, so you'll have the continuity of a dedicated Novatia team throughout the project. This means that you get accountability, consistency and communication together with a shared philosophy, culture, knowledge and experience all under one roof.

6

Novatia is its own boss

We think that being a smaller, specialised consultancy is liberating because we're agile and not bound by relationships with any other organisations. When you ask us to do something we can make decisions quickly and act just as quickly to make things happen. Everyone you meet from Novatia will also be a shareholder so you know that we all have a stake in the success of your project and we're motivated to make the relationship work.

7

Novatia is fiercely independent

Surely all framework consultancies are independent? Novatia can claim absolute integrity because we stand apart from the other capital build interests such as the Overall Project Management. Our unwavering focus is to deliver your educational vision and fight your corner for an ICT solution which is uncompromised by competing space, budget or supply chain agendas. Furthermore, Novatia has no vested interest in working with any ICT supplier so you can be sure that our solution specification and selection is entirely impartial.

8

Novatia is an IT industry pro

Novatia is run by people who've been immersed in the IT industry for over 20 years, running integration and outsourcing businesses and providing consultancy to every sector including information security to the nuclear industry. We've written guidance for Becta themselves on service centralisation and 14-19 nomadic access and we have a practice specialising in managing IT service performance. In short, we know how to get the very best from the technologies, marketplace and service providers for the benefit of your project

9

Novatia is environmentally friendly

Not only is Novatia ISO14001-certified, our carbon emissions are just 44 CO2 tonnes per annum because we use efficient home working to reduce our office footprint and travel by train wherever possible. We also combat these greenhouse gas emissions by funding the planting of UK broadleaved species with Trees for Schools. Choose Novatia and not only do you have the best ICT consultancy on your side, you've made a positive choice for the environment too.

10

Novatia works smarter

Like you, we're a learning organisation and we use ICT to harness knowledge to your advantage. Web 2.0 technologies underpin our Knowledge Vault collaboration platform and this information and experience-sharing means that we're never duplicating effort at your expense. Our web-based project control, document management and MIS systems are secured for any time, any place working so we're productive with your valuable time when we're working on site or travelling to and from it.

11

Novatia is easy to work with

In working with the often baffling construction and IT industries, it's reassuring to know that we're looking out for you. We help you to preserve your educational focus in the face of other pressures and handle difficult situations and decisions firmly and ethically. What's more, we also help you to transform the ICT project from being a confusing and frustrating experience into an enjoyable one.

12

We're nice people you can trust

Last, but by no means least, our clients tell us that they enjoy working with us because our personalities are what make us 'Novatia people'. This personality is characterised above all by our dedication to doing what it takes to achieve the best possible outcome for schools and Authorities and doing it with integrity. Our client list is testimony to the belief and trust our customers place in us and why they chose Novatia to help them.

